1 QTR COMPARISON
PM VS RJR

	PM	RJR
JANUARY	8.4	5.2
FEBRUARY	14.8	9.8
MARCH	20.2	23.5
TOTAL 1Q	43.4	38.5
1Q BUDGET	42.9	40.2 (a)
VARIANCE	+1.0%	(5.0%)
1Q LOAD	1.2b	8.3

(a) ASSUMES SAME BUDGET VOLUME, 1986, 1987

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Source: https://www.industrydocuments.ucsf.edu/docs/mtdj0004